

# Prolific Technology Inc.

## 2025 Q3 Earnings Conference

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# Safe Harbor Notice

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Prolific's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward looking statements. Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

# Agenda

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**1**

Company Profile

**2**

Product and Strategy

**3**

Financial Results

**4**

Q&A

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## Company Profile

- About Prolific
  - Vision and Objective
  - Quality Policy
-

# About Prolific

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Establishment

1997/11/13



Employees 83



Capital

NT\$ 810 M



Stock symbol 6233



Headquarter

7F, No. 48, Sec.3, Nan Kang Rd.Taipei,  
Taiwan, R.O.C.



Branch Office

Hsinchu Science Park, Taiwan

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# Vision and Objective

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- Vision
  - A leading world-class fabless IC design house with application platform and solution.
- Company Objective
  - Innovation + Market Driven
  - High “Efficiency + Growth”

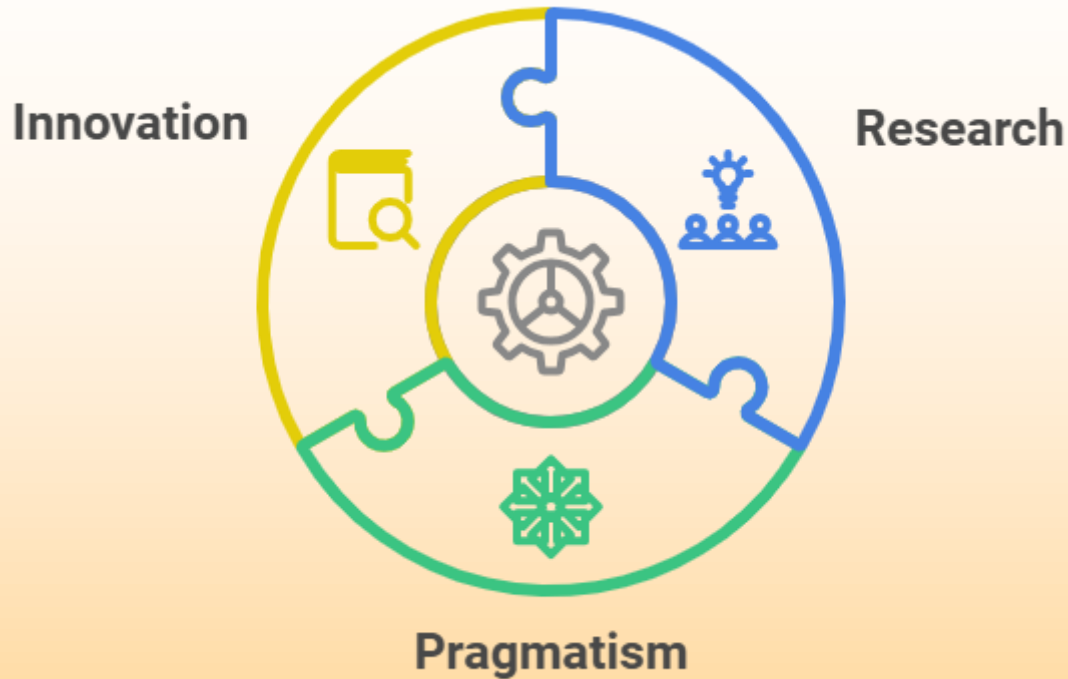
AIoT Platform



Electromechanical Integration Platform

# Quality Policy

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## 2

## Product and Strategy

- Application Market
  - Customer Strategy
  - Main Products and Product plan
-



# 市場應用

**AIoT**

**Smart I/O  
Connectivity**

**USB Device**

Finger Printer

Healthcare

MFi Reader

AIoT  
Platform

BLDC  
Motor



DC Fan

Electromechanical Integration  
Platform

POS System

刷臉支付  
Mobile payment

Gaming  
(Xbox)



Circuit  
Breaker

Smart Plug

U3-U3

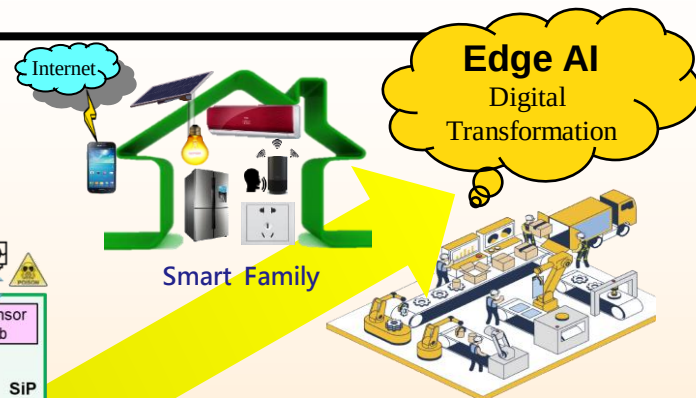
Sensor Hub



OA



Power Meter



Smart Family

Smart Fan



Motor  
DAq+PDM

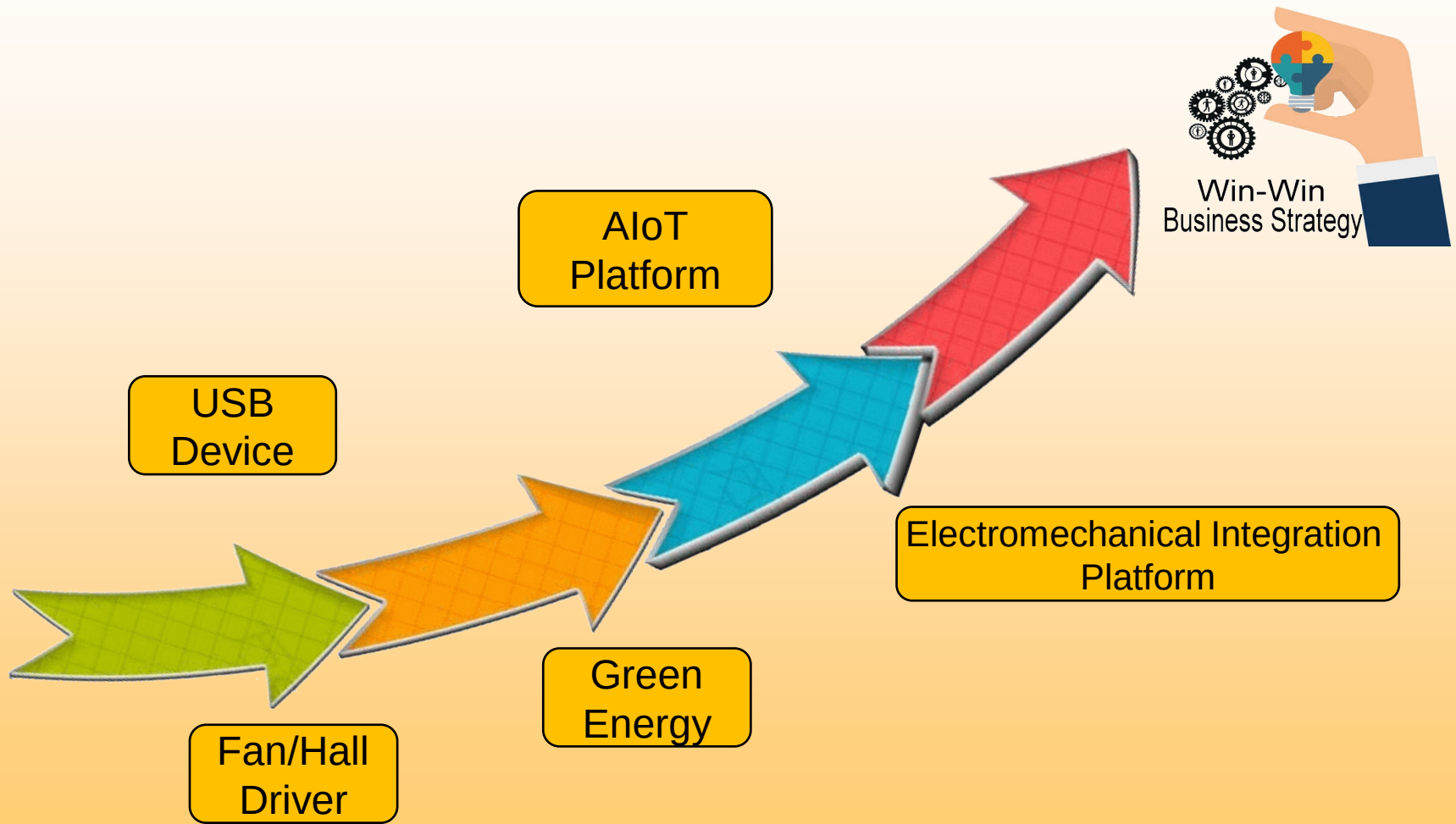
Automotive

Smart Life

Smart Fan/Motor

DC Fan/Power Product

# Customer Strategy



# Main Products

## AIOT Platform

### **USB Device/Bridge**

- USB Hub
- USB Reader
- USB –SATA/Storage
- Health Care
- Finger Printer/Security

### **Connectivity**

- USB Host to Host
- USB Auto Hub
- POS System
- IPC Control

### **AIoT**

- USB-2ch Serial Bridge
- USB-4ch Serial Bridge
- Sensor Hub
- U3-U3
- Smart Life

## Electromechanical Integration Platform

### **Fan/Hall**

- Hall IC
- DC Fan
- BLDC Motor Driver
- 1-P Fan/Motor
- 3-P Fan/Motor

### **Power Product**

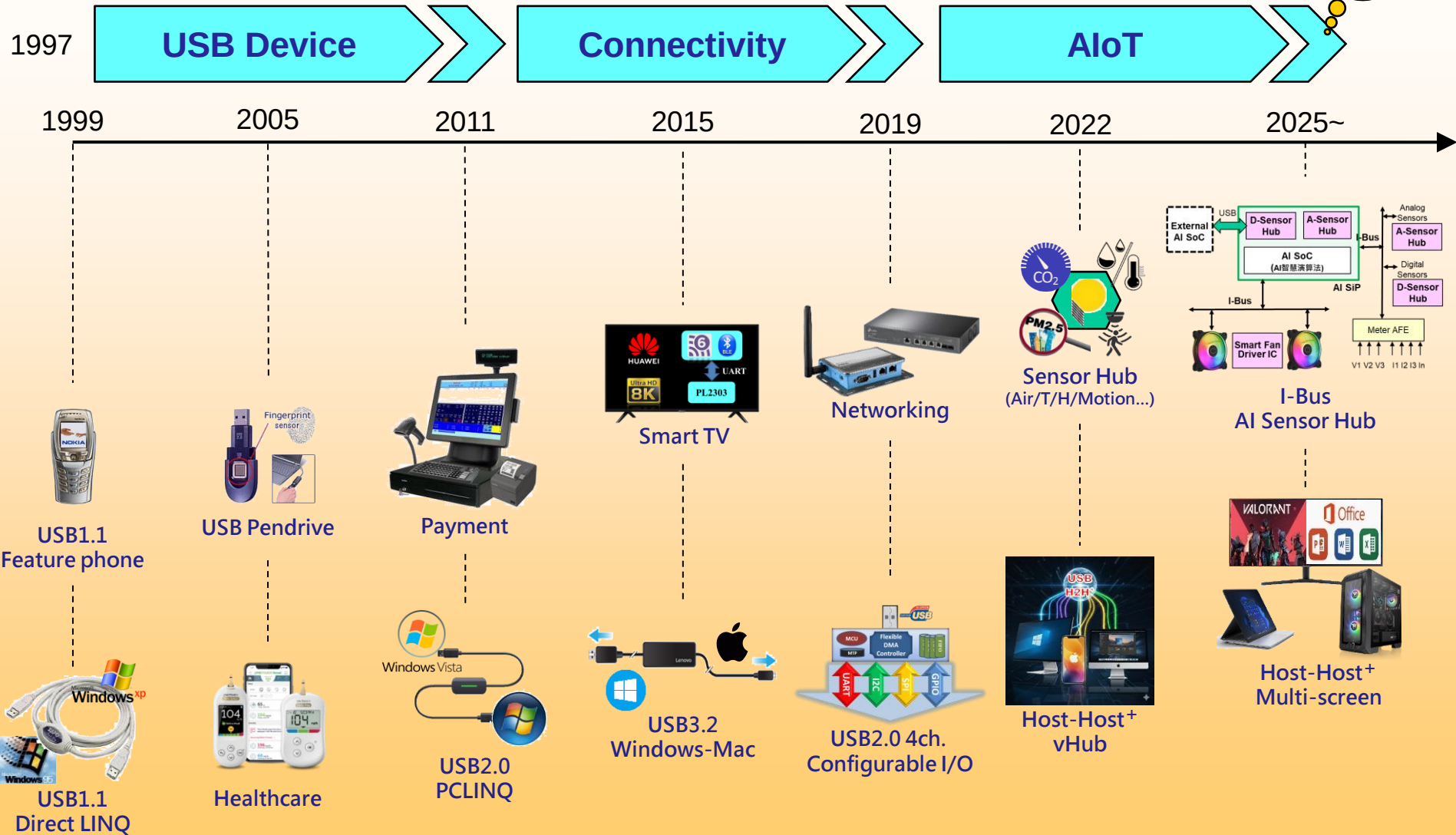
- Power Plug
- Smart Plug/Strip
- Power Meter
- Circuit Breaker

### **Smart Fan/Motor**

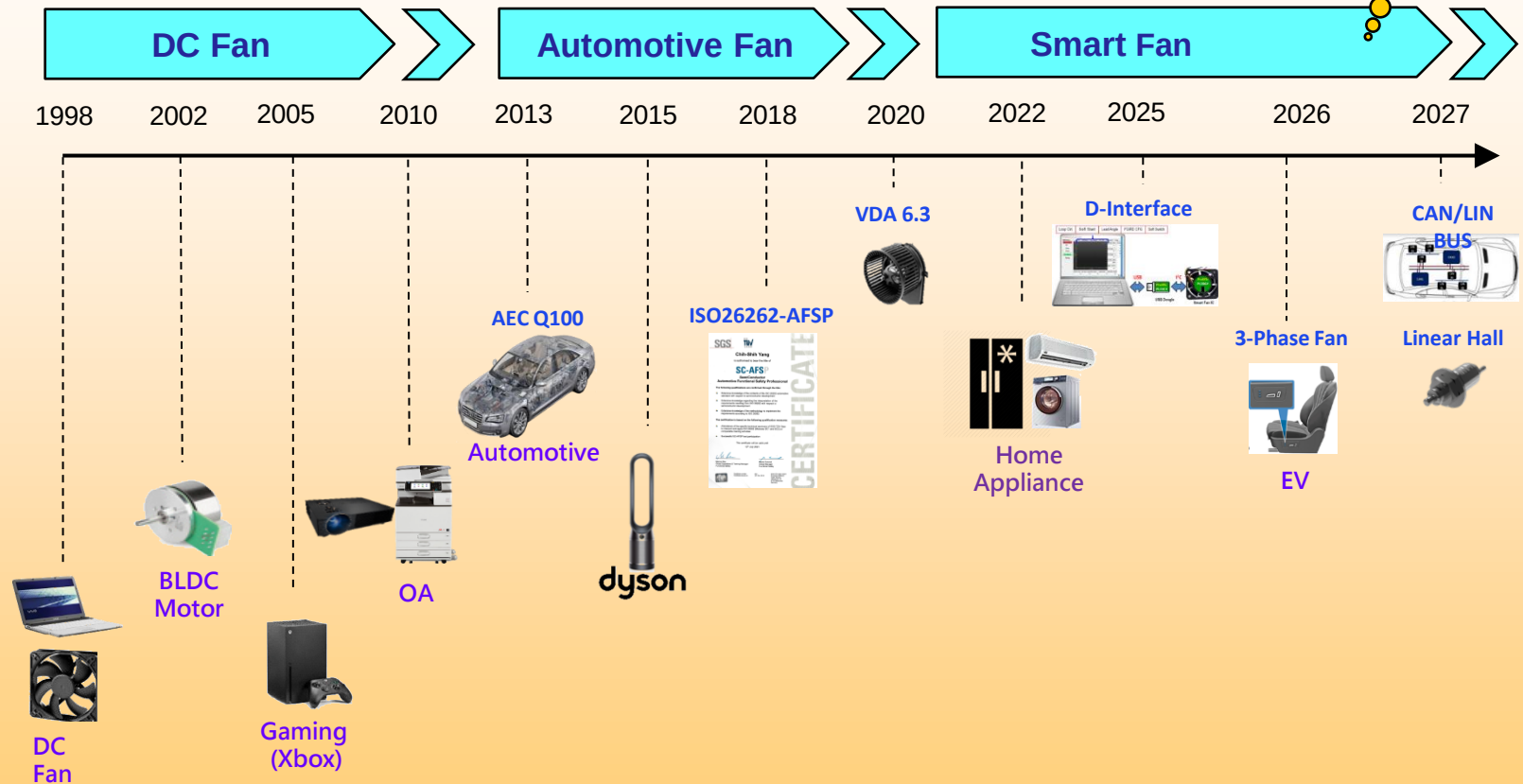
- PWM Fan Driver
- DSP Servo Fan Controller
- Automotive (household appliances)
- Motor: DAq/PDM

# AIoT Connectivity – Smart I/O

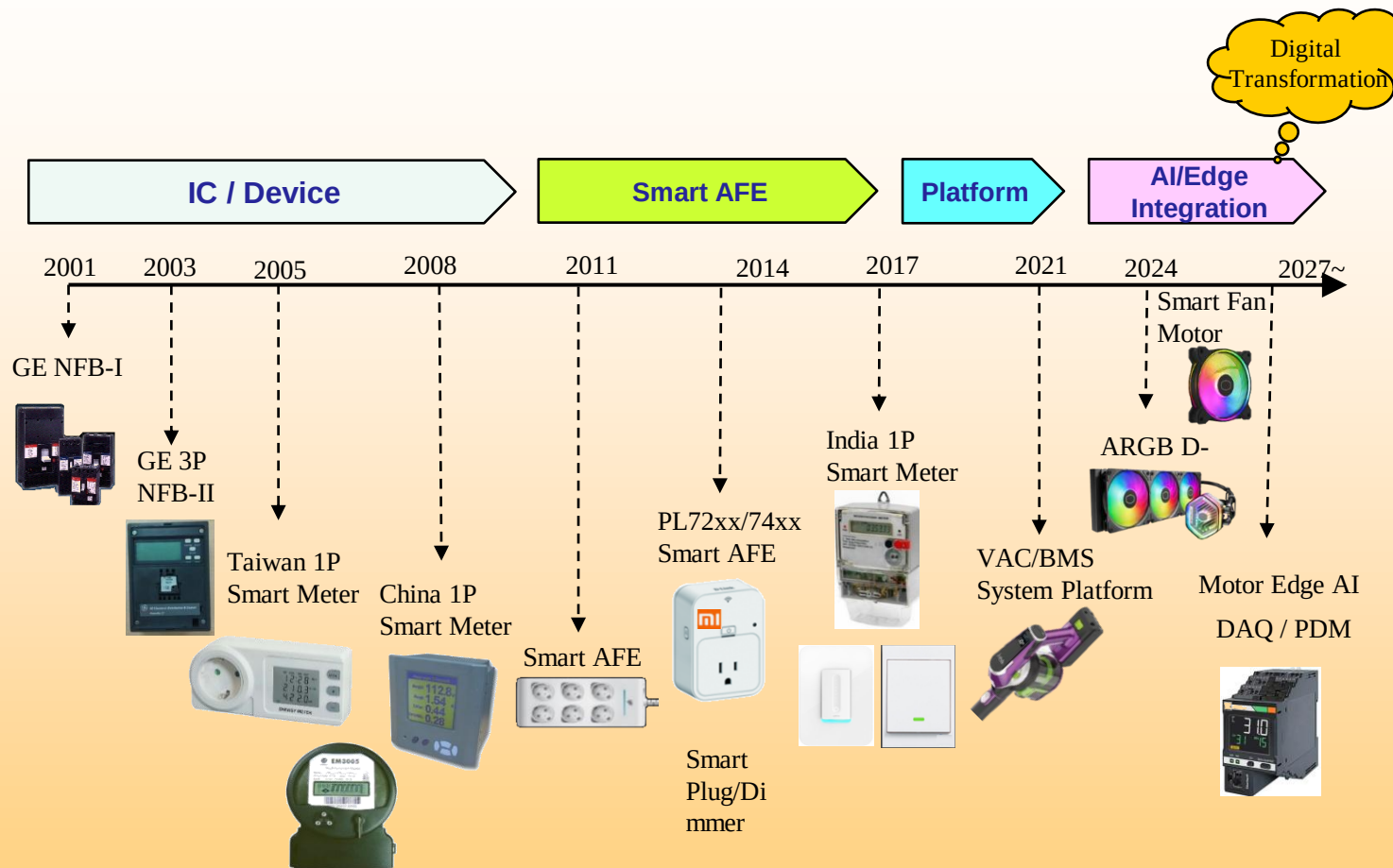
Edge AI



# Fan Driver/Hall IC/HVIC



# Power Meter / Smart Motor Application



# 3

## Financial Results

- CONSOLIDATED BALANCE SHEETS & KEY INDICES
  - CONSOLIDATED INCOME STATEMENT — QoQ
  - CONSOLIDATED INCOME STATEMENT — YoY
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# CONSOLIDATED BALANCE SHEETS & KEY INDICES

單位：新台幣仟元 Unit：NT\$ thousand

資產負債表項目 Selected Items from BS

|                                                                                                                  | 2025/9/30        |             | 2024/12/31       |             | 2024/9/30        |             |
|------------------------------------------------------------------------------------------------------------------|------------------|-------------|------------------|-------------|------------------|-------------|
|                                                                                                                  | 金額<br>Amount     | %           | 金額<br>Amount     | %           | 金額<br>Amount     | %           |
| 現金及有價金融商品投資<br>Cash & Marketable Securities                                                                      | 525,698          | 39%         | 534,326          | 39%         | 528,099          | 39%         |
| 應收款項 Accounts Receivable                                                                                         | 56,137           | 4%          | 65,154           | 5%          | 65,027           | 5%          |
| 存貨 Inventories                                                                                                   | 52,622           | 4%          | 75,174           | 6%          | 79,163           | 6%          |
| 透過其他綜合損益按公允價值衡量之<br>金融資產-非流動<br>Non-Current Financial Assets at Fair Value<br>through Other Comprehensive Income | 461,590          | 35%         | 425,693          | 28%         | 465,774          | 34%         |
| 不動產、廠房及設備 Net PP&E                                                                                               | 95,250           | 7%          | 95,160           | 7%          | 94,966           | 7%          |
| <b>資產總計 Total Assets</b>                                                                                         | <b>1,346,801</b> | <b>100%</b> | <b>1,354,015</b> | <b>100%</b> | <b>1,372,813</b> | <b>100%</b> |
| 應付款項 Accounts Payable                                                                                            | 43,860           | 4%          | 47,781           | 4%          | 36,469           | 3%          |
| <b>負債總計 Total Liabilities</b>                                                                                    | <b>120,380</b>   | <b>9%</b>   | <b>133,610</b>   | <b>10%</b>  | <b>117,114</b>   | <b>9%</b>   |
| <b>權益總計 Total Shareholders' Equity</b>                                                                           | <b>1,226,421</b> | <b>91%</b>  | <b>1,220,405</b> | <b>90%</b>  | <b>1,255,699</b> | <b>91%</b>  |
| 重要財務指標 Key Indices                                                                                               |                  |             |                  |             |                  |             |
| 平均收現日數 A/R Turnover Days                                                                                         | 57               |             | 47               |             | 48               |             |
| 平均銷貨日數 Inventory Turnover Days                                                                                   | 96               |             | 109              |             | 115              |             |



## CONSOLIDATED INCOME STATEMENT—QoQ

單位：新台幣仟元 Unit：NT\$ thousand

|                                      | 2025.Q3  |      | 2025.Q2 |      | QoQ    |
|--------------------------------------|----------|------|---------|------|--------|
|                                      | Amount   | %    | Amount  | %    |        |
| 銷貨收入 Net Sales                       | 95,192   | 100% | 102,800 | 100% | -7%    |
| 毛利 Gross Margin                      | 30,177   | 32%  | 41,417  | 40%  | -27%   |
| 營業費用 Operating Exp.                  | 47,130   | 50%  | 48,706  | 47%  | -3%    |
| 營業利益(損失) Operating Income(loss)      | (16,953) | -18% | (7,289) | -7%  | -133%  |
| 營業外收入(支出) Non-Operating Income(Exp.) | 22,837   | 24%  | 154     | 0%   | 14729% |
| 稅前淨利 Income Before Income Tax        | 5,884    | 6%   | (7,135) | -7%  | 182%   |
| 稅後淨利 Net Income                      | 5,884    | 6%   | (7,135) | -7%  | 182%   |
| 每股盈餘 EPS                             | 0.07     |      | (0.09)  |      |        |

## CONSOLIDATED INCOME STATEMENT — YoY

單位：新台幣仟元 Unit：NT\$ thousand

|                                      | 2025. 1~3Q |      | 2024. 1~3Q |      | YoY   |
|--------------------------------------|------------|------|------------|------|-------|
|                                      | Amount     | %    | Amount     | %    |       |
| 銷貨收入 Net Sales                       | 291,613    | 100% | 309,819    | 100% | -6%   |
| 毛利 Gross Margin                      | 108,780    | 37%  | 127,424    | 41%  | -15%  |
| 營業費用 Operating Exp.                  | 144,865    | 49%  | 135,987    | 44%  | 7%    |
| 營業利益(損失) Operating Income(loss)      | (36,085)   | -12% | (8,563)    | -3%  | -321% |
| 營業外收入(支出) Non-Operating Income(Exp.) | 29,652     | 10%  | 36,382     | 12%  | -18%  |
| 稅前淨利 Income Before Income Tax        | (6,433)    | -2%  | 27,819     | 9%   | -123% |
| 稅後淨利 Net Income                      | (6,433)    | -2%  | 27,819     | 9%   | -123% |
| 每股盈餘 EPS                             | (0.08)     |      | 0.35       |      |       |

# Q&A

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**Thank You**

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