

Prolific Technology Inc.

2024 Q3 Earnings Conference

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Safe Harbor Notice

Prolific's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward looking statements. Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

Agenda

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Company Profile

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Product and Strategy

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Q&A



Company Profile

- About Prolific
 - Vision and Objective
 - Quality Policy
-

About Prolific



Establishment 1997/11/13



Employees 83



Capital NT\$ 802M



Stock symbol 6233



Headquarter

7F, No. 48, Sec.3, Nan Kang Rd.Taipei,
Taiwan, R.O.C.



Branch Office

Hsinchu Science Park, Taiwan

Vision and Objective

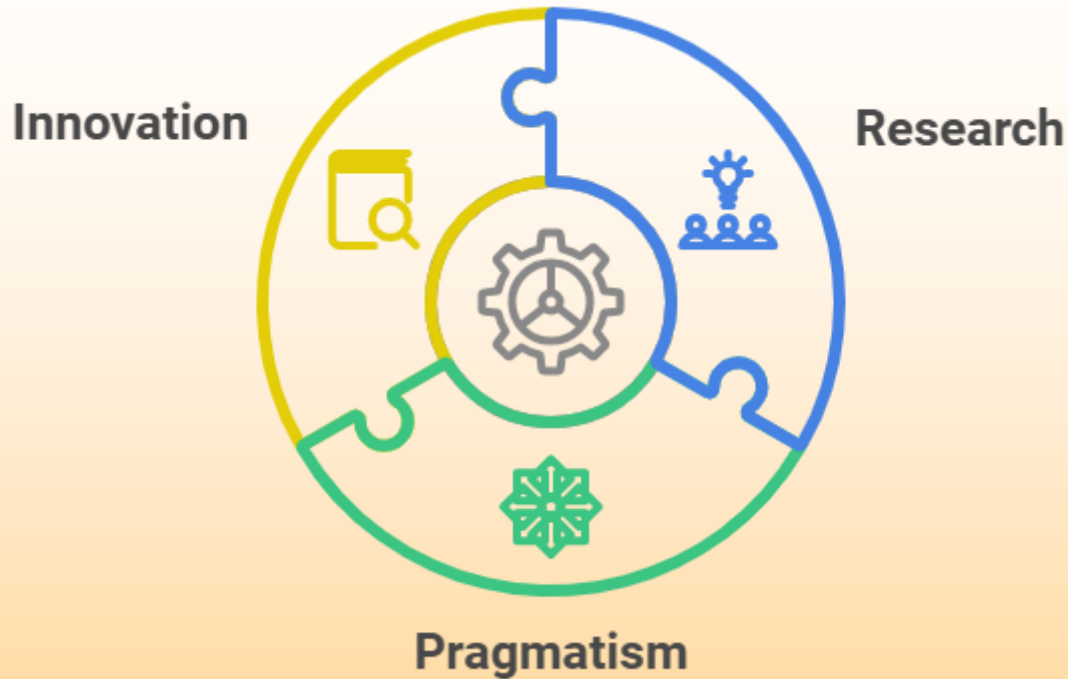
- Vision
 - A leading world-class fabless IC design house with application platform and solution.
- Company Objective
 - Innovation + Market Driven
 - High “Efficiency + Growth”

AIOT Platform



Electromechanical Integration Platform

Quality Policy

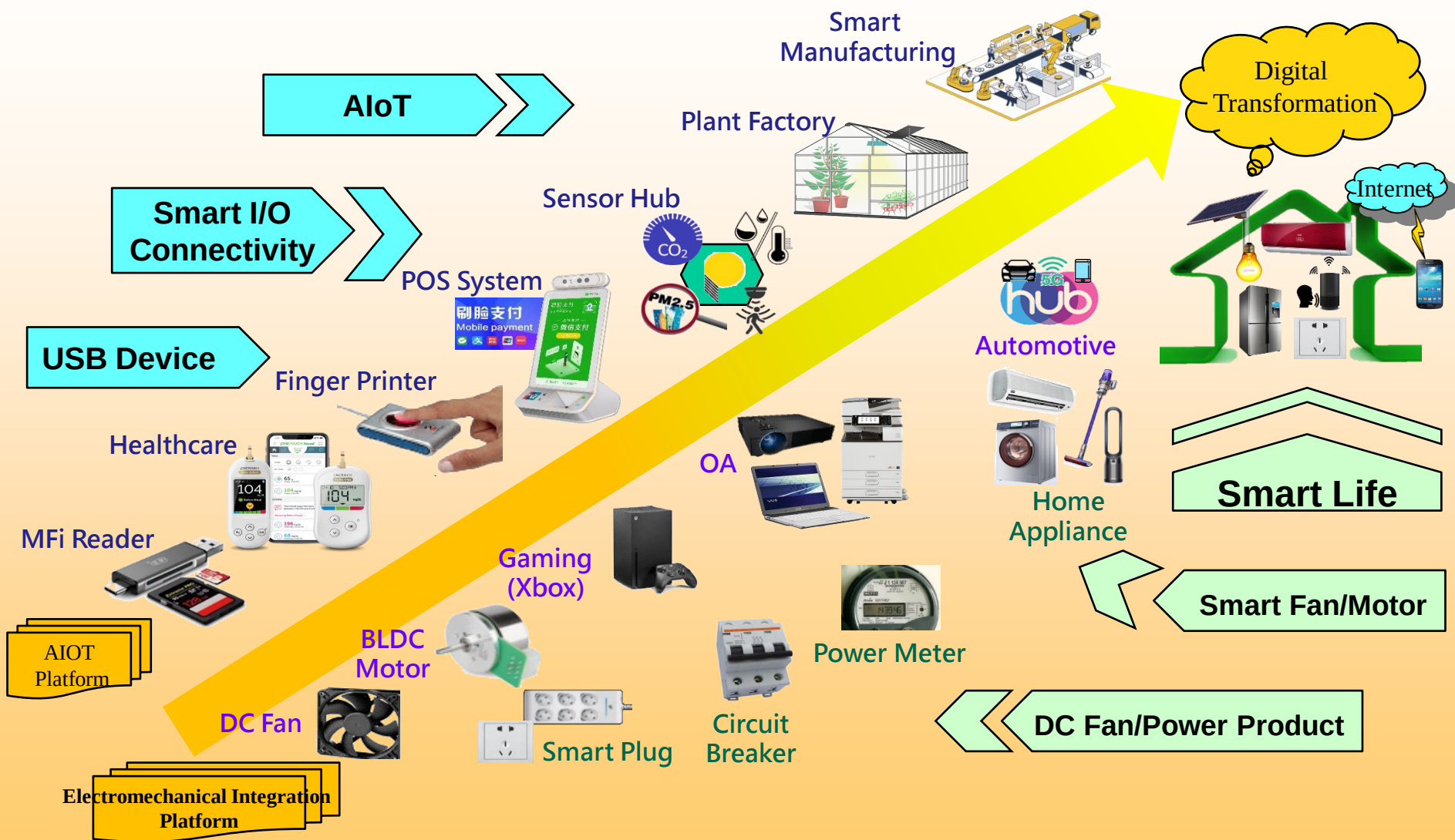


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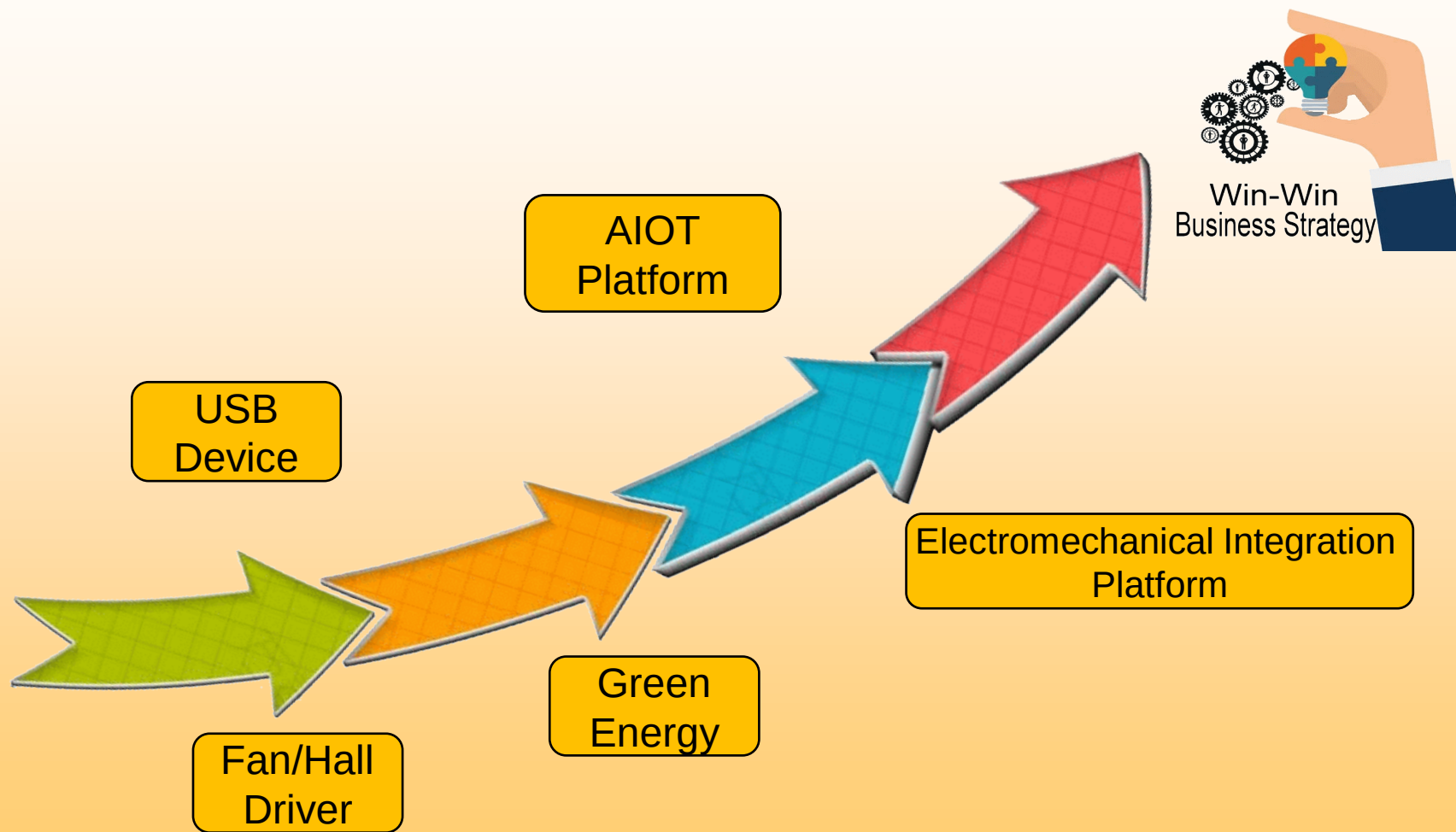
Product and Strategy

- Application Market
 - Customer Strategy
 - Main Products and Product plan
-

Application Market



Customer Strategy



Main Products

AIOT Platform

USB Device/Bridge

- USB Hub
- USB Reader
- USB –SATA/Storage
- Health Care
- Finger Printer/Security

Connectivity

- USB Host to Host
- USB Auto Hub
- POS System
- IPC Control

AIoT

- USB-2ch Serial Bridge
- USB-4ch Serial Bridge
- Sensor Hub
- Plant Factory
- Smart Manufacturing

Electromechanical Integration Platform

Fan/Hall

- Hall IC
- DC Fan
- BLDC Motor Driver
- 1-P Fan/Motor
- 3-P Fan/Motor

Power Product

- Power Plug
- Smart Plug/Strip
- Power Meter
- Circuit Breaker

Smart Fan/Motor

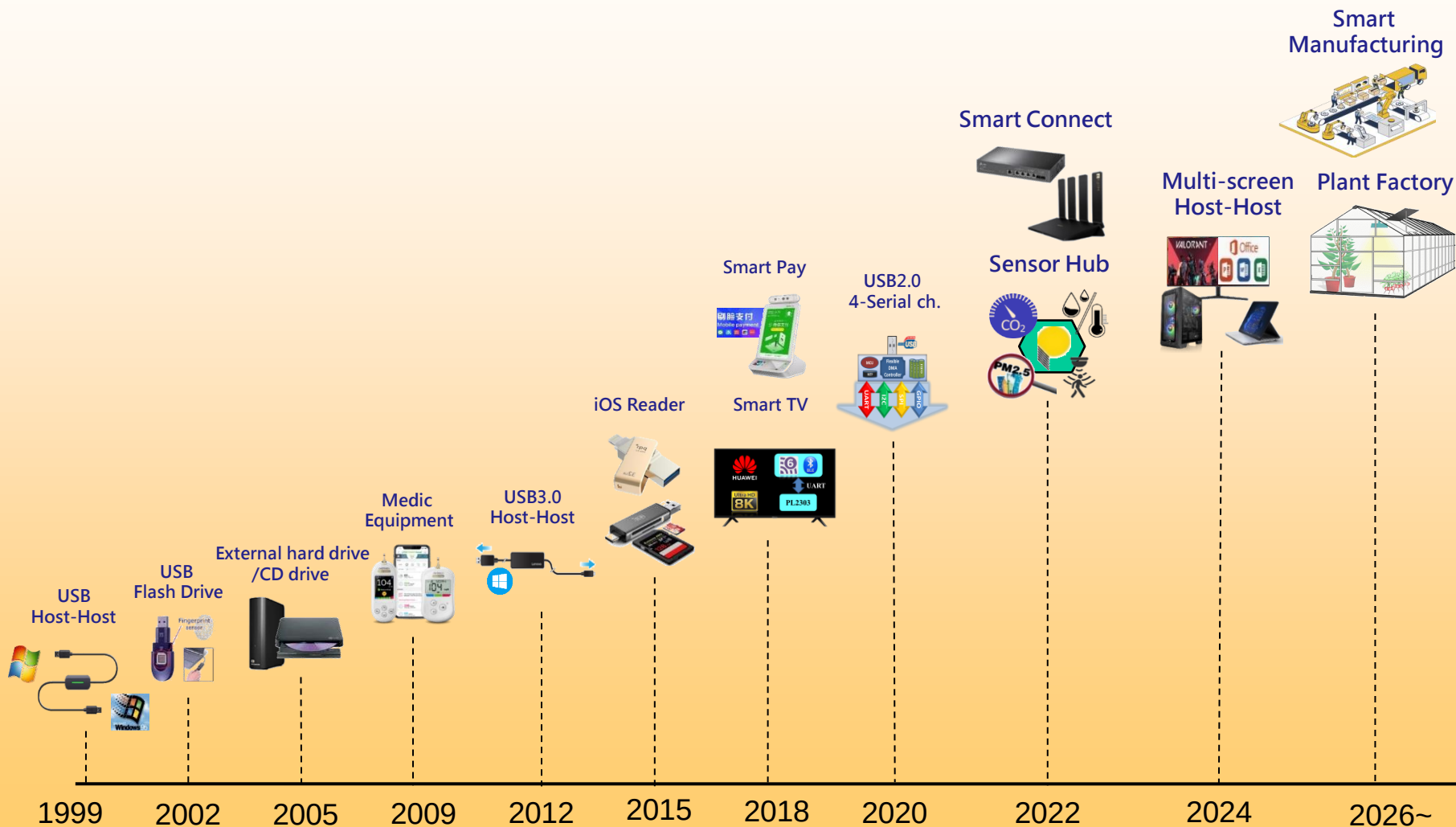
- PWM Fan Driver
- DSP Servo Fan Controller
- MCU-base
- Automotive
- Home Appliance

AIoT Connectivity – Smart I/O

USB Device

Connectivity

AIoT

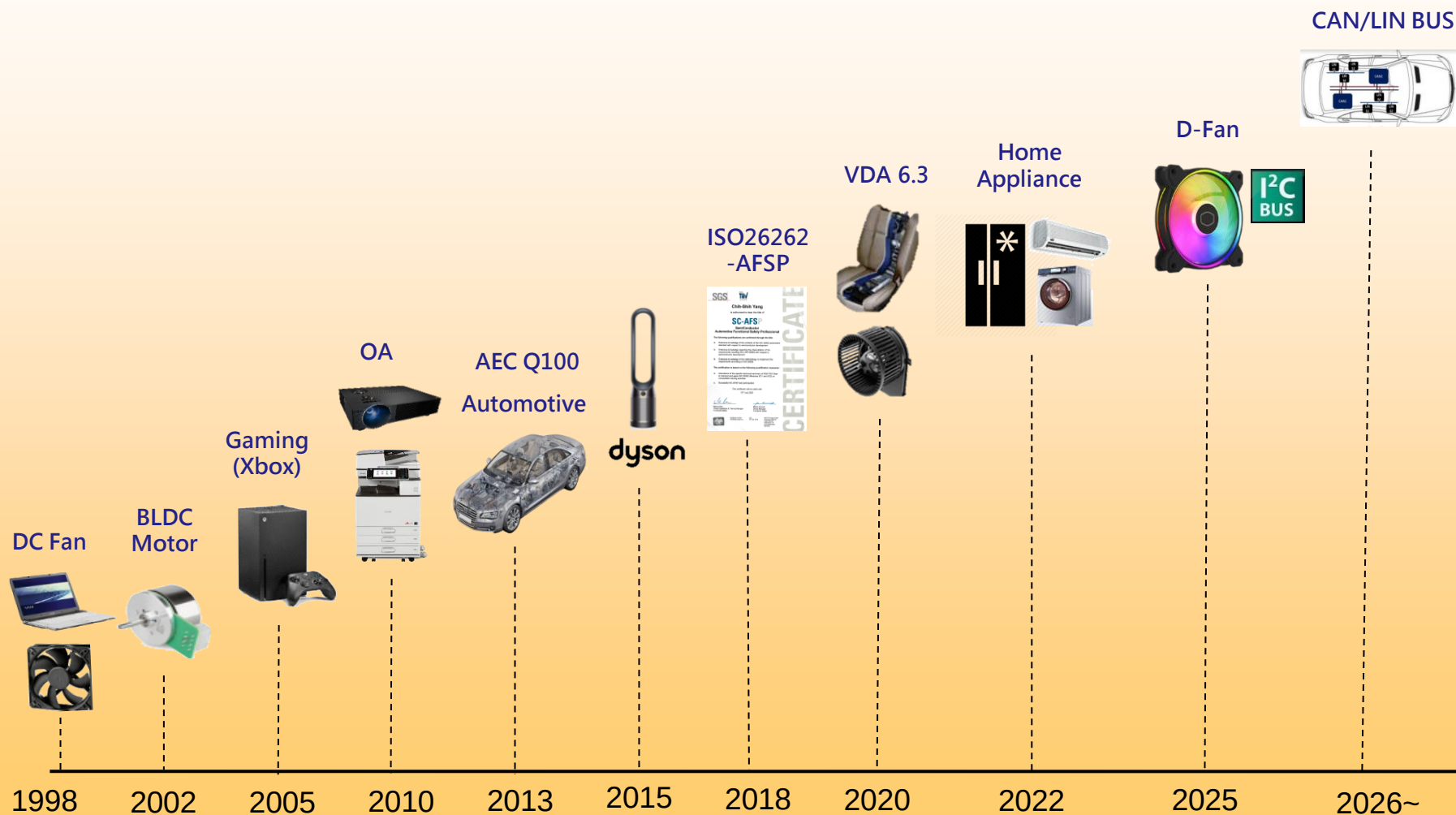


Fan Driver/Hall IC/HVIC

DC Fan

Automotive Fan

Smart Fan

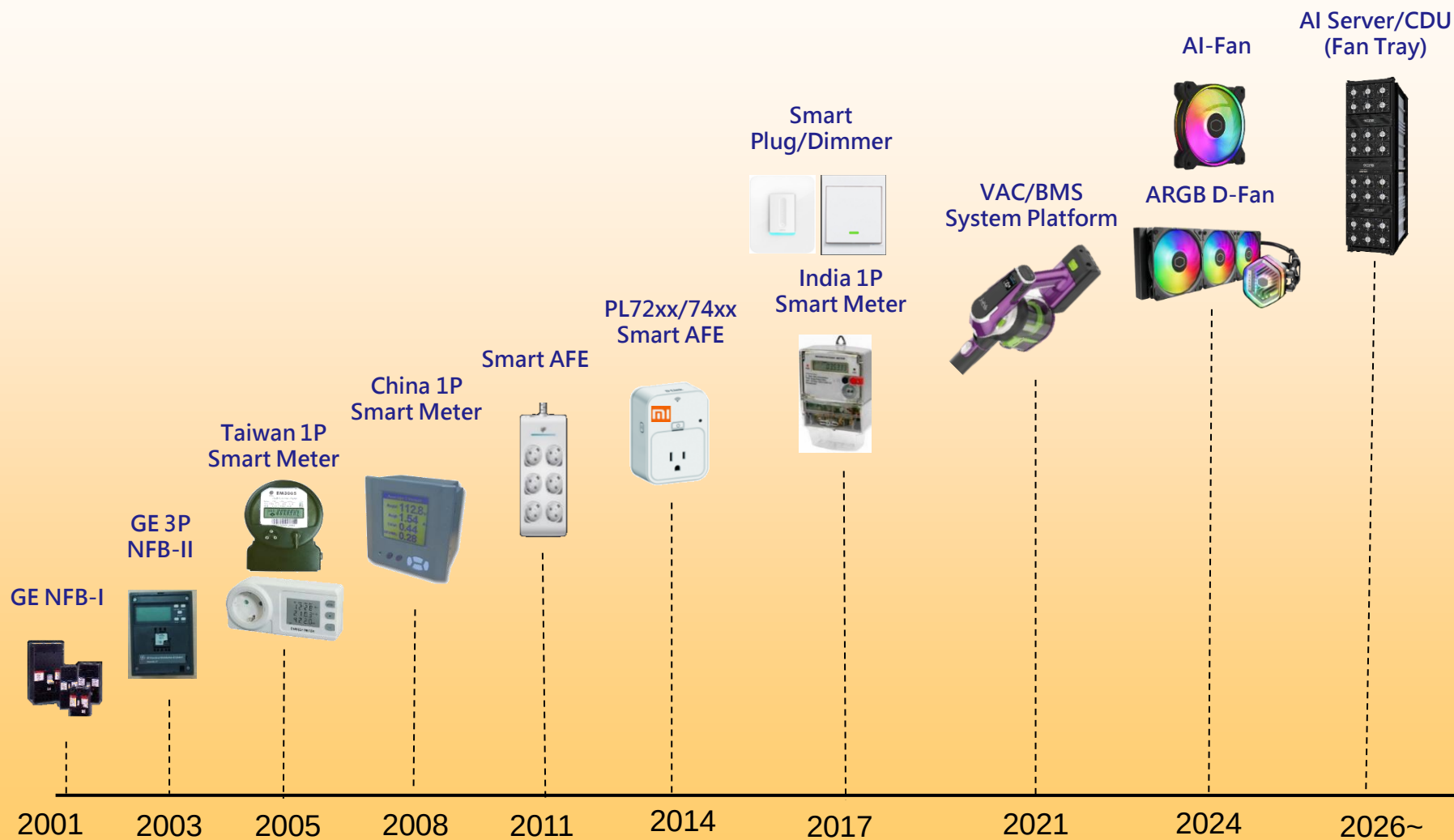


Power Meter / Smart Life Application

IC / Device

Smart AFE

Platform+AI/Edge Integration



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Financial Results

- CONSOLIDATED BALANCE SHEETS & KEY INDICES
 - CONSOLIDATED INCOME STATEMENT — QoQ
 - CONSOLIDATED INCOME STATEMENT — YoY
-

CONSOLIDATED BALANCE SHEETS & KEY INDICES

單位：新台幣仟元 Unit：NT\$ thousand

資產負債表項目 Selected Items from BS

	2024/9/30		2023/12/31		2023/9/30	
	金額 Amount	%	金額 Amount	%	金額 Amount	%
現金及有價金融商品投資 Cash & Marketable Securities	528,099	38%	518,317	43%	501,865	41%
應收款項 Accounts Receivable	65,027	5%	43,117	4%	40,191	3%
存貨 Inventories	79,163	6%	74,406	6%	92,671	8%
透過其他綜合損益按公允價值衡量之金融資產 -非流動 Non-Current Financial Assets at Fair Value through Other Comprehensive Income	465,774	34%	328,187	28%	347,050	28%
不動產、廠房及設備 Net PP&E	94,966	7%	92,156	7%	93,350	8%
資產總計 Total Assets	1,372,813	100%	1,199,047	100%	1,218,686	100%
應付款項 Accounts Payable	36,469	3%	26,584	2%	31,554	3%
負債總計 Total Liabilities	117,114	9%	107,329	9%	108,441	9%
權益總計 Total Shareholders' Equity	1,255,699	91%	1,091,718	91%	1,110,245	91%
重要財務指標 Key Indices						
平均收現日數 A/R Turnover Days	48		46		44	
平均銷貨日數 Inventory Turnover Days	115		156		168	

CONSOLIDATED INCOME STATEMENT—QoQ

單位：新台幣仟元 Unit：NT\$ thousand

	2024.Q3		2024.Q2		QoQ
	Amount	%	Amount	%	
銷貨收入 Net Sales	116,295	100%	108,429	100%	7%
毛利 Gross Margin	49,320	42%	44,406	41%	11%
營業費用 Operating Exp.	46,569	40%	44,285	41%	5%
營業利益(損失) Operating Income(loss)	2,751	2%	121	0%	2174%
營業外收入(支出) Non-Operating Income(Exp.)	18,807	16%	9,302	9%	102%
稅前淨利 Income Before Income Tax	21,558	18%	9,423	9%	129%
稅後淨利 Net Income	21,558	18%	9,423	9%	129%
每股盈餘 EPS	0.27		0.12		

CONSOLIDATED INCOME STATEMENT — YoY

單位：新台幣仟元 Unit：NT\$ thousand

	2024. 1~3Q		2023. 1~3Q		YoY
	Amount	%	Amount	%	
銷貨收入 Net Sales	309,819	100%	271,963	100%	14%
毛利 Gross Margin	127,424	41%	101,997	38%	25%
營業費用 Operating Exp.	135,987	44%	129,527	48%	5%
營業利益(損失) Operating Income(loss)	(8,563)	-3%	(27,530)	-10%	-69%
營業外收入(支出) Non-Operating Income(Exp.)	36,382	12%	33,674	12%	8%
稅前淨利 Income Before Income Tax	27,819	9%	6,144	2%	353%
稅後淨利 Net Income	27,819	9%	6,144	2%	353%
每股盈餘 EPS	0.35		0.08		

Q&A



Thank You
