

Prolific Technology Inc.

2023 Q3 Earnings Conference

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Investor Relations Contact Person : Mr. Chang

Tel : : 02-2654-6363#105

E-mail : ir@prolific.com.tw

Safe Harbor Notice

Prolific's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward looking statements. Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

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Agenda

- Company Profile
- Product & Strategy
- Financial Results
- Q & A

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About Prolific

Establishment: 1997/11/13

Capital : NT\$796M

Employees : 86

Stock symbol: 6233

Headquarter : 7F, No. 48, Sec.3, Nan Kang Rd.
Taipei, Taiwan, R.O.C.

Branch Office: Hsinchu Science Park, Taiwan
Shenzhen, China

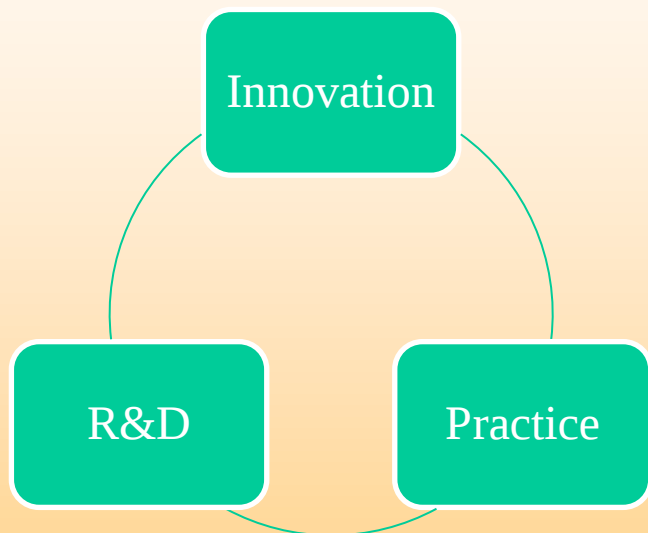


Vision & Objective

- Vision
 - A leading world-class fabless IC design house with application platform and solution.
- Company Objective
 - Innovation + Market Driven
 - High “Efficiency + Growth”

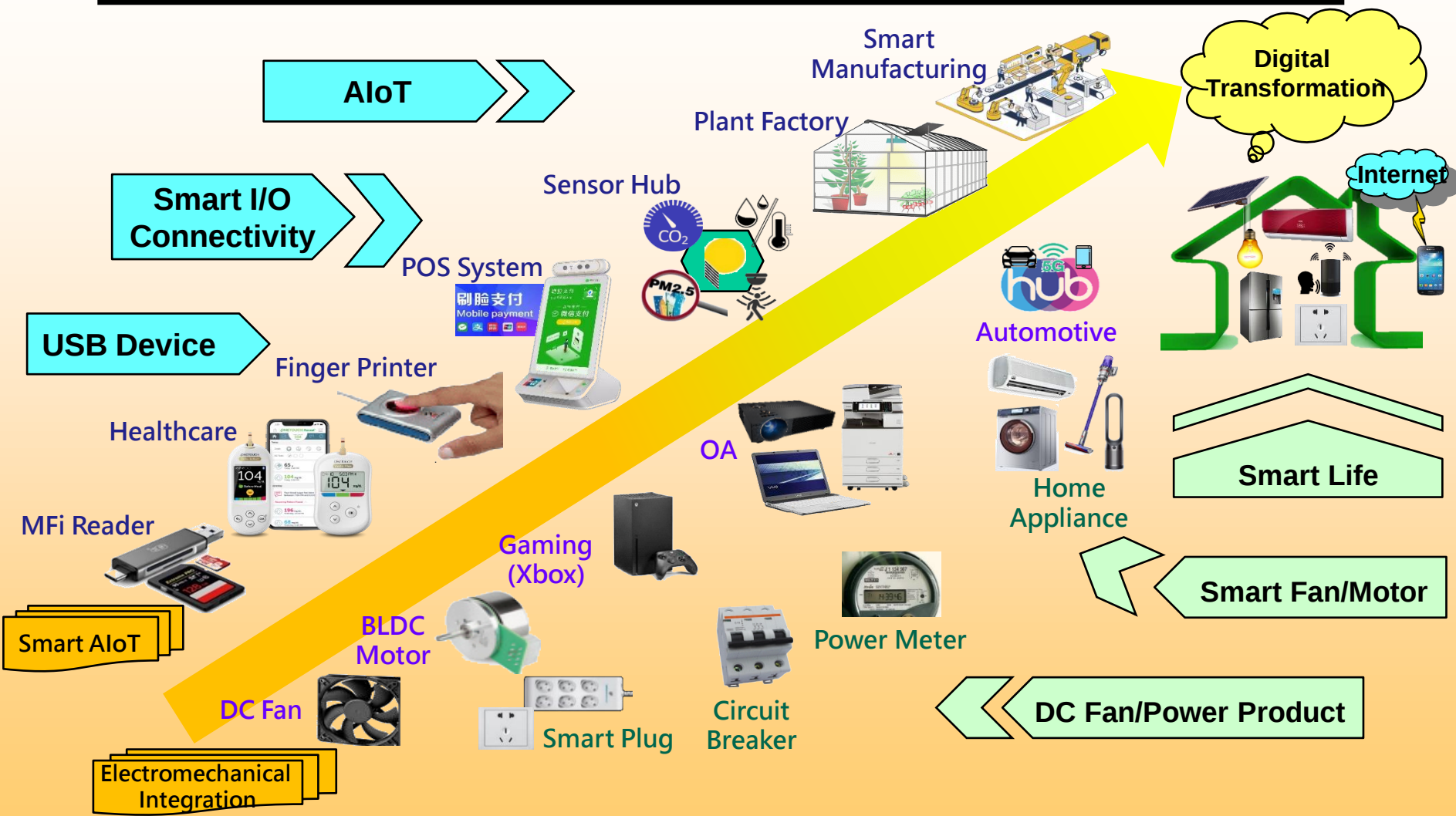


Quality Policy

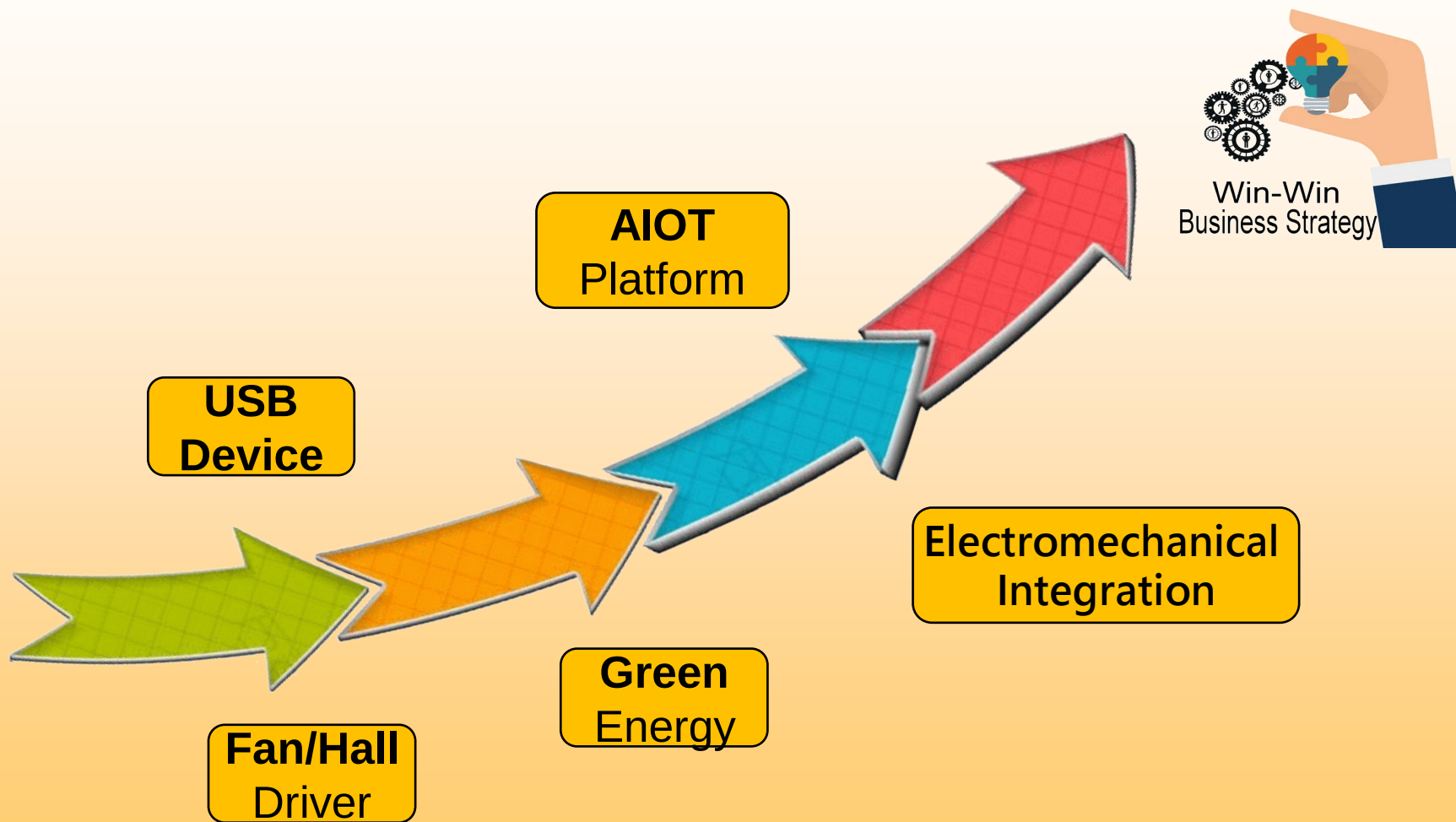


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Application Market



Customer Strategy



Smart AIoT Platform

USB Device/Bridge

- USB Hub
- USB Reader
- USB –SATA/Storage
- Health Care
- Finger Printer/Security

Connectivity

- USB Host to Host
- USB Auto Hub
- POS System
- IPC Control

AIoT

- USB-2ch Serial Bridge
- USB-4ch Serial Bridge
- Sensor Hub
- Plant Factory
- Smart Manufacturing

Electromechanical Integration Platform

Fan/Hall

- Hall IC
- DC Fan
- BLDC Motor Driver
- 1-P Fan/Motor
- 3-P Fan/Motor

Power Product

- Power Plug
- Smart Plug/Strip
- Power Meter
- Circuit Breaker

Smart Fan/Motor

- PWM Fan Driver
- DSP Servo Fan Controller
- MCU-base
- Automotive
- Home Appliance

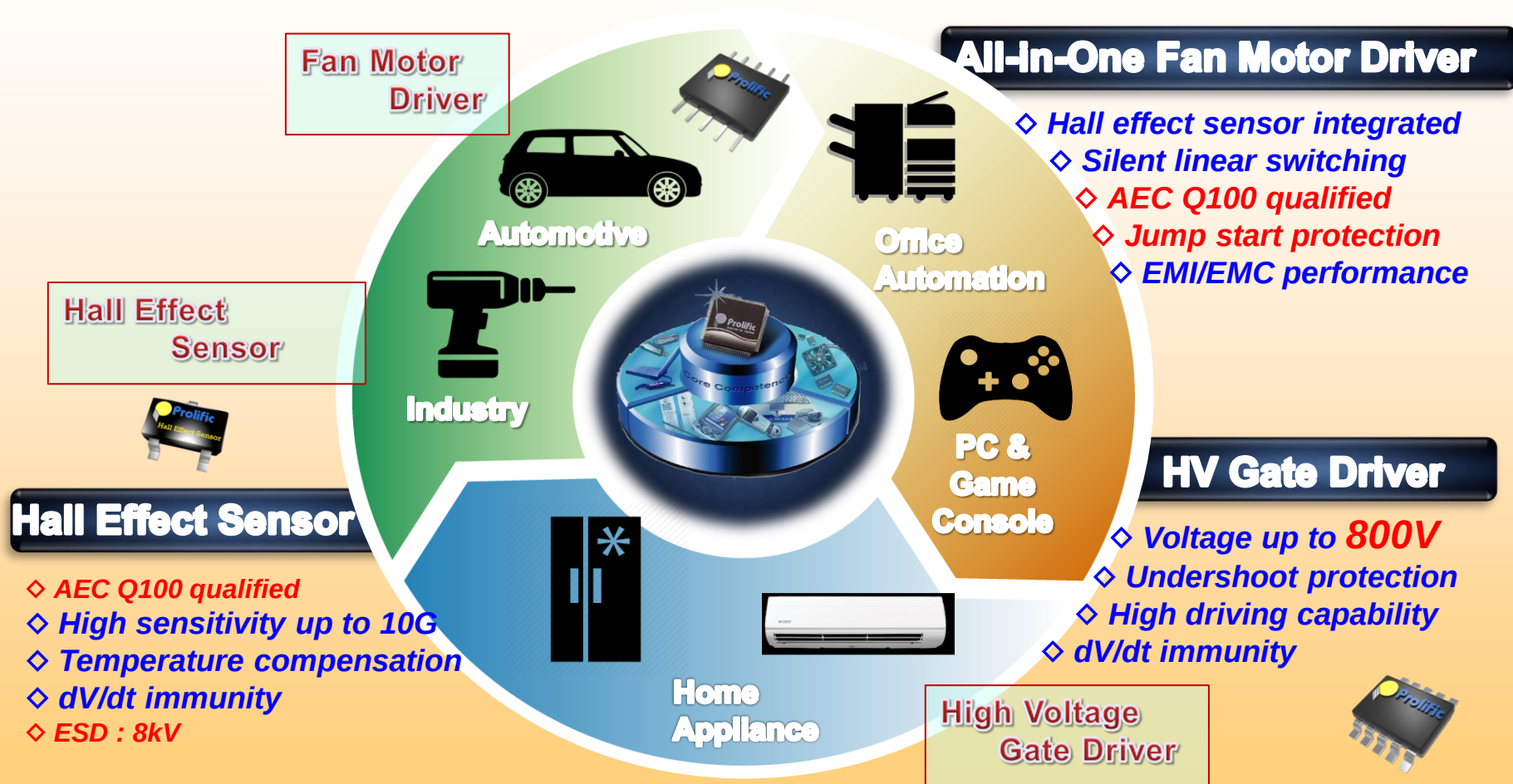
Smart AIoT Platform

AIoT Connectivity – Smart I/O

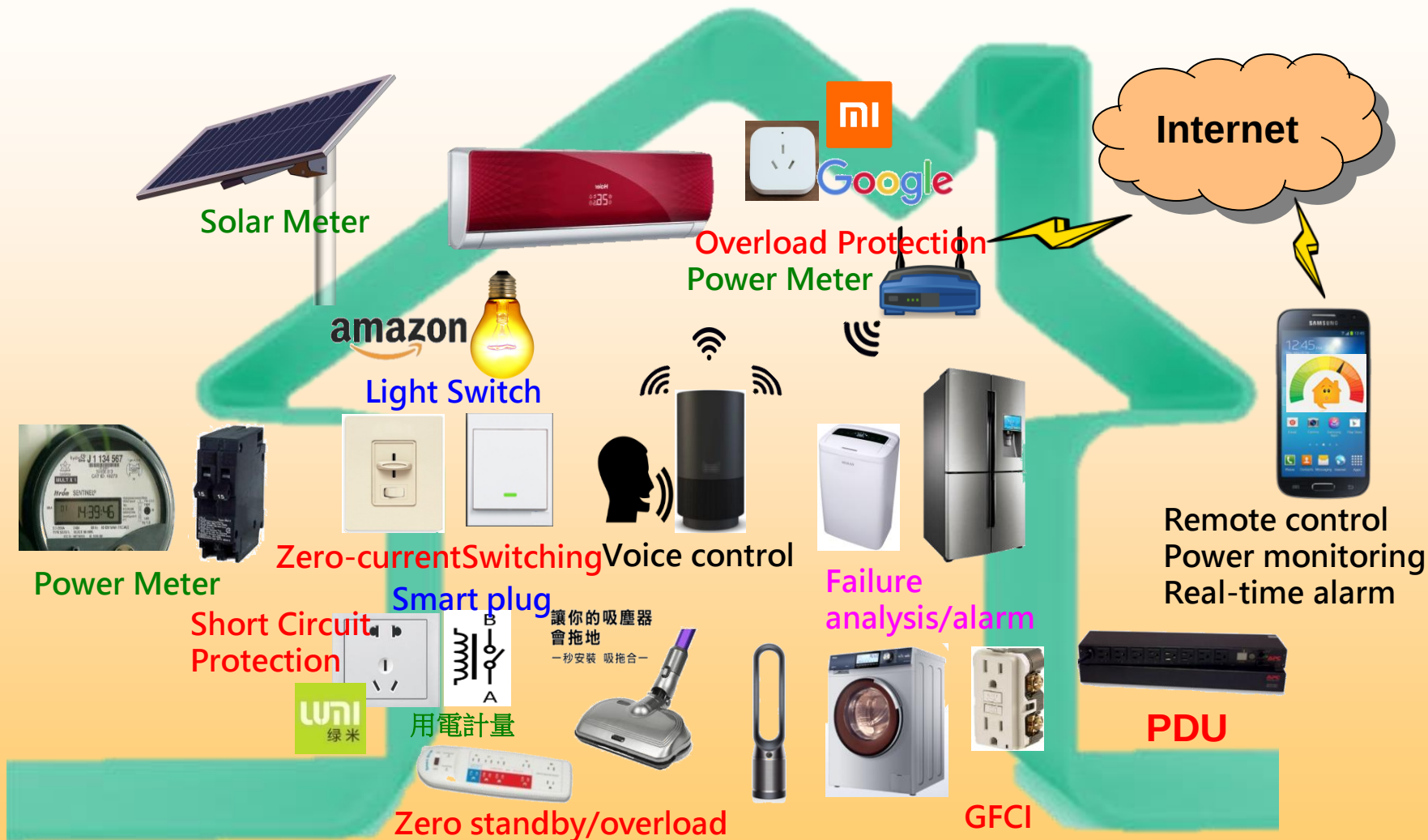


Electromechanical Integration Platform

Fan Driver/Hall IC/HVIC



Power Meter / Smart Life Application



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CONSOLIDATED BALANCE SHEETS & KEY INDICES

單位：新台幣仟元 Unit：NT\$ thousand
資產負債表項目 Selected Items from BS

	2023/9/30		2022/12/31		2022/9/30	
	金額 Amount	%	金額 mount	%	金額 mount	%
現金及有價金融商品投資 Cash & Marketable Securities	501,865	41%	543,261	46%	539,266	46%
應收款項 Accounts Receivable	40,191	3%	47,616	4%	59,393	5%
存貨 Inventories	92,671	8%	115,536	10%	115,271	10%
透過其他綜合損益按公允價值衡量之金融資產 -非流動 Non-Current Financial Assets at Fair Value through Other Comprehensive Income	347,050	28%	224,684	19%	204,832	18%
不動產、廠房及設備 Net PP&E	93,350	8%	96,543	8%	97,348	8%
資產總計 Total Assets	1,218,686	100%	1,178,157	100%	1,165,994	100%
應付款項 Accounts Payable	31,554	3%	45,287	4%	55,721	5%
負債總計 Total Liabilities	108,441	9%	131,957	11%	142,857	12%
權益總計 Total Shareholders' Equity	1,110,245	91%	1,046,200	89%	1,023,137	88%
重要財務指標 Key Indices						
平均收現日數 A/R Turnover Days	44		45		49	
平均銷貨日數 Inventory Turnover Days	168		178		142	

CONSOLIDATED INCOME STATEMENT-QoQ

單位：新台幣仟元 Unit：NT\$ thousand

	2023.Q3		2023.Q2		QoQ
	Amount	%	Amount	%	
銷貨收入 Net Sales	81,209	100%	106,104	100%	-23%
毛利 Gross Margin	33,000	41%	37,687	36%	-12%
營業費用 Operating Exp.	43,129	53%	44,921	42%	-4%
營業利益(損失) Operating Income(loss)	(10,129)	-12%	(7,234)	-6%	40%
營業外收入(支出) Non-Operating Income(Exp.)	20,961	26%	8,021	7%	161%
稅前淨利 Income Before Income Tax	10,832	14%	787	1%	1276%
稅後淨利 Net Income	10,832	14%	787	1%	1276%
每股盈餘 EPS	0.14		0.01		

CONSOLIDATED INCOME STATEMENT-YoY

單位：新台幣仟元 Unit：NT\$ thousand

	2023. 1~3Q		2022. 1~3Q		YoY
	Amount	%	Amount	%	
銷貨收入 Net Sales	271,963	100%	329,472	100%	-17%
毛利 Gross Margin	101,997	38%	134,079	41%	-24%
營業費用 Operating Exp.	129,527	48%	132,180	40%	-2%
營業利益(損失) Operating Income(loss)	(27,530)	-10%	1,899	1%	-1550%
營業外收入(支出) Non-Operating Income(Exp.)	33,674	12%	39,915	12%	-16%
稅前淨利 Income Before Income Tax	6,144	2%	41,814	13%	-85%
稅後淨利 Net Income	6,144	2%	41,814	13%	-85%

每股盈餘 EPS

0.08

0.53

研發、創新、務實

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Thank You